

# Épisode 31

Spring 2023



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SALE, CHARTER & MANAGEMENT  
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Opening of our new office in Palma

## Yachting in Style *with Peace of Mind*



Bernard Gallay

## The Yacht *Market Overview*

The start of 2023 has delivered a promising taste of the summer season ahead with the yachting industry continuing to thrive and prosper. Within an ever-changing landscape, BGYB endeavours to adapt to the year's anticipated trends which are predicted to focus on clients investing in 'once in a lifetime' trips, developments to sustainable yachts, and upgrades to many marinas as global superyacht hubs. We are eager to see the changes to the yachting industry in 2023 and how they can benefit our clients in both sale and charter.

### Sales

For sales at BGYB, 2022 was an exceptional year with many deals brokered for clients. With more accessible yacht visits and the consistent return of yacht shows with higher participation levels, there has been a persistent upturn in sales.

It is with great pleasure that we announce that the BGYB Team has concluded 15 sales since the last issue of our Episode in Autumn 2022 (25 sales in total for 2022, +75% higher sales revenue than 2021). Notable sales included the incredible Ed Dubois S/Y **RADIANCE**, as well as the 104ft S/Y Sloop **ASAHI** and the beautiful Swan 48 **BLUES**. With 6 sales currently in progress, we expect this list to continue to grow.

We are also delighted to highlight the new additions of the following motor yachts to our sales fleet: 143ft Long Range **BARON TRENCK**, 92ft Canoe Stern Classic **DAYLAMI**, 66ft New Classic **DOLCE VITA** and Lobster 65 **OLYMPIC MARITIME**. Our fleet has also gained several prestigious sailing yachts: 100ft Wally **Y3K**, 100ft Alan Buchanan Ketch **TELSTAR VI**, 92ft Classic Gaff Schooner **O'REMINGTON**, Maxi 79 **CAPRICORNO** and Oceanis 62 **TAONA**, along with the Sailing Catamaran **GP 70** to be launched before next summer.

### Charter

The charter department also saw a spectacular year in 2022, reaching new industry heights and fully recovering from the impact of the pandemic. Although the global political context rose the price of fuel, BGYB surprisingly overcame adversity and grew by 40% (the industry itself expanding by 15%). In 2022, our team signed 20% more contracts than the previous year and gained a spectacular 49% more in charter turnover. 2023 has already proved promising for eager clients and brokers with plenty of charters booked!

There appears to be interesting trends emerging including the popularity of smaller, environmentally friendly sailing vessels and favouring destinations outside of the West Mediterranean, in particular Greece. Our fleet has seen a boom in the Balearics, with four yachts attaining Spanish Charter Licenses to allow guests to fully explore the destination. While clients are starting to fill up the calendars for summer, French and Italian coasts remain favoured, and some have even begun to enquire about Caribbean charters this winter.

Over the past few months, the BGYB Charter Team has further welcomed several prestigious yachts to our fleet including Wally 83 S/Y **WALLY ONE**, Truly Classic 90 S/Y **ATALANTE**,

Felci 71 Performance S/Y **LA VIDELLE**, and 32m Alloy Yacht S/Y **IRELANDA**.

We are also excited to welcome Swan 108 S/Y **FANCY** following her launch in June.

We thus look forward to the profitable summer season and welcome all charter enquiries extending into Winter 2023/24.

### Marketing and Development:

Last month, we welcomed two new full-time charter brokers to our teams in Montpellier and Palma to further advance our marketing strategies and ability to take on more clients. We were also delighted to announce the opening of our Palma Office recently, based in the STP Shipyard. Located in Mediterranean yachting hub, the BGYB Palma Team has three full-time members who cover both charter and sales, but also regattas.

On a final note, BGYB are looking forward to are attendance of both the MYBA Charter Show in Barcelona and the Palma Superyacht Show 2023. Several of our yachts from both the charter and sales fleet will be exhibited; a great way to kick off the season!

SALES NEWS



# RADIANCE

Ed Dubois Oceangoing Sloop

Sold with BGYB in 2019 and again in 2022, RADIANCE has an impressive history of sailing around the world with reliability. She has been based all over the globe from the Mediterranean to the Pacific Sea.

A modern sloop designed by Dubois Naval Architects; RADIANCE (ex DAMAHWIL) is an extremely comfortable, seaworthy yacht. With several refurbishments including a major refit in 2019 and again in 2022, RADIANCE is truly at her best in terms of sailing performance and manoeuvrability.



## Specification

Year/Refit: 2010 / 2019

Architect: Ed Dubois

Builder: Bayards Aluminium,  
interior by Rizzo, supervision of  
Antonio Costamante

Length: 37.00 m

Beam: 8.38 m

Cruising speed: 13 knots

Cabins: 4 | Guests: 7

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# TOAD

Oyster 70

In the exhaustive search for the right vessel to transport his family with five young children around the globe in optimized comfort and safety, this owner finally decided on "TOAD".

Finding a strong, reliable cruising yacht with long legs and five ensuite cabins, as well as all the associated features that TOAD now offers, was a challenging quest.

As "Apollonia", this Oyster 70 was found resting in the South of England, and so the story began. The owner's requirement for no compromise on the technical performance of the yacht necessitated

a substantial refit, upgrading and replacing a large proportion of the vital technical components. The details of these improvements are contained in a separate list available to interested parties. TOAD was the chosen vessel for an 18-month long family cruise from Europe to New Zealand. She has proved immensely reliable and fit for purpose.

## Specification

Year/Refit: 1996 / 2021

Architect: Holman & Pye

Builder: Oyster Marine Ltd

Length: 21.14 m

Beam: 5.26 m

Cruising speed: 9 knots

Cabins: 4 | Guests: 8

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# BLUES

Swan 48-204

BLUES is a 14-metre yacht built by the famous Nautor Swan shipyard in 2020. This Swan 48-204 has already received many improvements for long distance cruising and double-handed racing. She has been tested in various conditions and is ready for further sailing.

## Specification

Year/Refit: 2020

Builder: Nautor Swan

Architect: Hoek Design

Length: 14.78 m

Beam: 4.59 m

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SALES NEWS

**SOLD**



**Specification**

Year/Refit: **1998/2020**  
 Architect: **Jacques Fauroux**  
 Builder: **Trehard**  
 Type: **104ft Sloop**  
 Length: **31.80 m**  
 Beam: **7.40 m**  
 Cruising speed: **10 knots**  
 Cabins: **4** | Guests: **8**

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**ASAHI**

104ft Sloop

**1998 - Refit 2019.** Designed and built for an experienced yachtsman and supervised by an excellent professional crew, ASAHI was destined from the beginning to be a top-notch performer on the water and in the charter market.

Performing on the water, ASAHI has clocked 15 knots reaching and 23 knots surfing downwind.

Performing in the charter market, ASAHI is reportedly the only sailing yacht which has 4 Owner/Guest staterooms which convert from 8 single beds to 4 king-sized beds of 7-foot length. In addition, the forward two staterooms can convert into one large master suite with a centre line king bed and his and her bathrooms. This makes for incredible versatility which enables ASAHI to cater to any configuration of a charter group. The charter possibilities are limitless.

By the same token, the crew quarters offer a large, queen-bedded Captain's cabin and two other cabins, one with double and one with twin berths. On deck the enormous cockpit, free of winches and lines encourages convivial relaxation, while the helm cockpit aft offers a place for the Crew to work easily with access to their crew quarters below. Wide steps on the reverse transom give immediate dinghy and water access.





Photos © Wingsyachts

### 92ft Beneti Classic *Daylami*

DAYLAMI, previously named Marga, Kaiser, Why Not, and Voyager, features exterior design and naval architecture by Benetti SpA. Up to 8 guests are accommodated on board, and she also has accommodation for 5 crew members including the captain.

She has a steel hull and aluminium superstructure. She is powered by 2 General Motors engines, which give her a cruising speed of 13 knots and a top speed of 14 knots. The yacht has a range of 1,200 nautical miles at

a speed of 13 knots. She carries 20,000 litres of fuel on board, and 14,000 litres of water. On the ranking of the largest yachts in the world, DAYLAMI is listed as number 6,612th. She is the 316th-largest yacht built by Benetti.

#### Specification

Year/Refit: **1972 / 2000**

Builder: **Benetti**

Architect: **Benetti SpA**

Length: **28.00 m**

Beam: **6.49 m**

Cruising speed: **8 knots**

Cabins: **7** | Guests: **8**

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### 92ft Motor Yacht *Heartbeat of Life*

Launched in 1989 with a major refit in 2008 at Moonen Shipyards in Holland, HEARBEAT OF LIFE is a luxury semi displacement motor yacht.

HEARBEAT OF LIFE boasts 4 cabins for up to 8 guests including a wide master suite with a study area, a further double bed cabin, one twin cabin with Pullman and one single bed cabin for a child. She is also capable of carrying up to 4 crew on board, ensuring guests are treated to a luxurious and pampered experience.

- Low consumption: 100 L per hour at 9 knots
- Bureau Veritas Certified & Maltese Commercial Flag
- Proven to be safe, economical, comfortable and very well-maintained

#### Specification

Year Refit: **1989 / 2008**

Architect: **Mulder Design**

Builder: **Heesen Yachts**

Length: **28.20 m**

Beam: **6.40 m**

Cruising speed: **12 knots**

Cabins: **3** | Guests: **7**

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### Long Range Gentleman Motor Yacht *Themara*

THEMARA, designed by the Scottish naval architects G.L. Watson & Co. was built according to the traditional lines to Lloyds class by Ailsa Shipbuilding, Troon, Scotland in 1962.

She was previously named La Bimba, Fair Lady, Atlantis of the Seven Seas, Morning Watch. This compact ocean-going yacht has a top speed of 11.0 knots and she boasts a maximum range of 4,000 NM

when navigating at cruising speed, thanks to her twin Gardner diesel engines (now completely rebuilt). She was also a support vessel for the filming of Luc Besson's Atlantis.

#### Specification

Year: **1962 / 2022**

Architect: **G.L. Watson & Co.**

Builder: **AILSA SHIPBUILDING, Troon, Scotland**

Length: **24.60 m**

Beam: **6.10 m**

Construction: **Steel/Aluminium**

Cruising speed: **9 knots**

Cabins: **5** | Guests: **8**

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## BROKERAGE NEWS



# BARON TRENCK

Eurocraft 142'

BARON TRENCK was built by Eurocraft with an ice-breaker hull to explore the world, she is the largest yacht built by Eurocraft so far. BARON TRENCK is incredibly stable at anchor, and she is even equipped by zero-speed stabilizers.

This explorer yacht is tailor-made for adventures across the high seas; from the tropics to the poles, where all you need to do is kick-back, relax and enjoy the spectacular vistas as you cruise on by.

BARON TRENCK is in the top 30% by LOA in the world. She is one of 546 motor yachts in the 40-45m size range, and, compared to similarly sized motor yachts, her volume is 109.46 GT above the average.



## Specification

Year/Refit: 2011/2023

Builder: Eurocraft

Designer: Eurocraft Studio

Length: 43.50 m

Beam: 8.20 m

Cruising speed: 10 knots

Cabins: 6 | Guests: 12

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**Couach 2800 *Noe***

NOE is a unique semi displacement motor yacht with outstanding seaworthiness and performances. She boasts a modern, comfortable and good-looking interior.

Her owner who is keen yachtsman had been around the world with his previous yacht, still a well-known 80ft sailing catamaran. Therefore, he has used NOE for the last 6 years with the assistance of just one crewmate, his long term and experienced captain.

**Key Features:**

- Outstanding seaworthiness & performances
- Modern, comfortable and good-looking interior for up to 8 guests
- SEAKEEPER anti-roll gyro system under way & zero-speed stabilizers

**Specification**

Year: **2013**  
 Builder: **Couach**  
 Type: **Couach 2800**  
 Length: **28.60 m**  
 Beam: **6.50 m**  
 Draft: **1.30 m**  
 Cruising speed: **28 knots**  
 Cabins: **4** | Guests: **8**

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**Ferretti 630 *Ellion***

ELLION is a private Motor yacht very well maintained by her meticulous owner.

The exterior profile of the Ferretti 630 is very slender and aggressive, thanks to an uninterrupted spherical glazed surface, of innovative design, extending from stern to bow. In the interior, the result is a 360-degree view of the sea, enhancing the impression of depth. The

addition of huge open-view windows to the owner's cabin is another plus feature in the management of the light.

The berth in Empuria Brava is available for the future owner.

**Specification**

Year: **2008**  
 Builder: **Ferretti**  
 Type: **Ferretti 630**  
 Length: **19.46 m**  
 Beam: **5.53 m**  
 Draft: **1.61 m**  
 Cruising speed: **20 knots**  
 Cabins: **3** | Guests: **6**

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**Lobster 65 *Olympic Maritime***

OLYMPIC MARITIME was built by the Chinese shipyard Jianghua Marine, known for its incredible motor yachts.

This Lobster 65 is a safe and reliable vessel: she is able to cruise peacefully on all waters. Well maintained by her owner, her 3 cabins can host up to 6 of your family and friends in full serenity. As a very welcoming and spacious unit, OLYMPIC MARITIME has a great sunbathing area at the front of her deck.

**Specification**

Year/Refit: **2013**  
 Builder: **AB Yachts**  
 Length: **19.95 m**  
 Beam: **5.09 m**  
 Construction: **GRP**  
 Cruising speed: **14 knots**  
 Cabins: **3** | Guests: **6**

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BROKERAGE NEWS



# SANSSOUCI STAR

175ft Steel/Aluminium Displacement Motor Yacht

A yacht of quality German construction, SANSSOUCI STAR is a strong, reliable steel motor yacht with the capacity for transatlantic crossings.

She accommodates up to 12 guests in 7 cabins as well as 6 crew members. She is one of the few yachts of her type still available and has great potential for family cruising and on the charter market.



### Specification

Year/Refit: **1982 / 2019**  
 Builder: **Husumer Schiffswerft GmbH & Co**  
 Type: **Displacement Motor Yacht**  
 Length: **53.50 m**  
 Beam: **7.70 m**  
 Cruising speed: **12 knots**  
 Cabins: **7** | Guests: **12**

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# CHEETAH MOON

CHEETAH MOON is a 38m Steel/Aluminium Displacement Motor yacht built by famous Cantiere Navale Nicolini in 1986.

This beautiful motor yacht offers 5 cabins to accommodate 10 guests with 7 crew. CHEETAH MOON is in excellent condition, continuously maintained to a very high level.

In 2012, new CAT C32 engines and 2x Kohler 80kW generators were installed.



### Specification

Year: **1986 / 2020**  
 Builder: **Cantiere Navale Nicolini**  
 Type: **38m Custom**  
 Length: **38.36 m**  
 Beam: **7.54 m**  
 Construction: **Steel/Aluminium**  
 Cruising speed: **11.5 knots**  
 Cabins: **5** | Guests: **10**

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### Classic Gaff Schooner *O'Remington*

O'REMINGTON is a legendary wooden gaff schooner. Her history is linked to the city of Cannes since the famous film director Federico Fellini redesigned her interiors. O'REMINGTON sports the golden palms of the Cannes Film Festival at her bow. The last reconditioning from 2017 to 2021 was carried out under the control of the French surveyor Patrick Mage. She is now a class yacht of

French heritage interest with a berth in Cannes at a reduced cost. She has great potential for commercial activities in luxury charter or events.

#### Specification

Year/Refit: 1948 / 2021  
 Builder: Cantiere di Donna Gaeta  
 Length: 28.00 m  
 Beam: 5.60 m  
 Construction: Wood  
 Cabins: 5 | Guests: 6

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### Yawl Marconi Sangermani 64 *Giannella II*

Photos © Tim Wright

GIANNELLA II is a wonderful classic sailing yacht, ideal for family cruising in absolute comfort. She has won many regattas including The Voiles de St Tropez and Conde de Barcelona.

She features lovely warm interiors and is easy to sail! Her first owner, an Italian, commissioned the construction of GIANNELLA II under a double signature. First the plans were designed by Eugene Cornu, a famous French Naval Architect, known for his extreme severity about

quality of construction. Second, she was built by Cantieri Sangermani, considered one of the best wooden sailing yacht shipyards in Europe. The result is a perfect classic sailing yacht, easy to sail and comfortable for long sea passages.

#### Specification

Year/Refit: 1966 / 2010  
 Architect: Eugène Cornu  
 Builder: Cantieri Sangermani  
 Type: Yawl Marconi  
 Length: 19.64 m  
 Beam: 4.56 m  
 Cruising speed: 10 knots  
 Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Classic 20 *Dolce Vita*

DOLCE VITA, built in 2004, was created by a small shipyard specialised in wooden construction in Santander, Spain.

The hull and superstructure are made of wood, mixing traditional construction and design with the latest techniques. She truly resembles the timeless elegance of more traditional classic yachts. DOLCE VITA has been designed with enjoying comfortable holidays in mind, sailing peacefully, easily and safely. The yacht is mainly used for shorter

journeys, but her fuel range stretches to further extended coastal trips. DOLCE VITA's romantic exterior lines transport all her viewers to another era while incorporating all the present-day conveniences associated with recreational navigation.

#### Specification

Year: 2004 / 2022  
 Builder: Astilleros Ruiz  
 Designer: Oliver Design  
 Length: 20.00 m  
 Beam: 4.60 m  
 Construction: Wood  
 Cruising speed: 6.8 knots  
 Cabins: 3 | Guests: 6

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# ATLANTIC

212<sup>ft</sup> New Classic Schooner

She is a replica of the legendary ATLANTIC which was commissioned in 1903. Her victorious 1905 Transatlantic Race ensured that she went down in yachting history.

After owning, restoring, rebuilding or recreating a number of famous yachts such as Thendara, Aile Blanche, Borkumriff, Zaca a te Moana and most recently Eleonora, her owner planned his ultimate masterpiece; with her overall length of 64.5 metres she is the largest classic racing schooner ever to be recreated. Above all else, she, like her inspiration, remains breathtakingly beautiful, turning heads wherever the wind takes her.

Her dimensions are simply incredible; overall, she measures a remarkable 64.5 m. Her graceful sheer line and long overhangs accentuate her grace while her waterline length of 42 m and narrow beam are a promise of unmatched speed under sail. Her spars tower some 45 m above the waterline and support a staggering area of 1,750 m<sup>2</sup> of sail, more than two and a half times that of the already awesome J-Class yachts.



## Specification

- Year/Refit: **1974/2017**
- Architect: **William Gardner (1903)**
- Designer: **William Gardner**
- Builder: **Van Der Graaf**
- Type: **3 Mast Schooner**
- Length: **64.50 m**
- Beam: **8.85 m**
- Cruising speed: **10 knots**
- Cabins: **6** | Guests: **12**

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Photos © James Robinson Taylor





CNB 93 *Savarona*

Also Available for charter.

SAVARONA, a performance world cruiser, was designed by naval architect Philippe Cabon and Frank Darnet (interior) and custom built in aluminium, by the French shipyard CNB.

SAVARONA has now completed an extensive refit, done by an experienced owner who is a perfectionist. The result is a stunning yacht that is better than new, with \$1.5M invested. Not only was SAVARONA fully repainted,

mast-boom-hull-superstructure, but also new 16 mm Burma teak decks and cap rail was laid, with new teak added to the coach roof well.

**Specification**

Year/Refit: 2001/2021  
 Architect: Philippe Cabon and Frank Darnet  
 Builder: CNB  
 Length: 28.60 m  
 Beam: 6.72 m  
 Cruising speed: 10 knots  
 Cabins: 3 | Guests: 6

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Garcia 85 *Fani*

Photos © Stephane Maillard

A Berret-Racoupeau design, FANI is a Garcia 85 aluminium sloop with a lifting keel. She is exceptionally well built and maintained, as proven by her round the world tour.

She had major refits in 2014 and 2020/21 and is now ready to undertake similar cruising trips. In short, FANI is a very comfortable, strong and reliable sailing yacht, capable of covering vast distances with ease,

as well as anchoring in shallow waters thanks to her lifting keel. She boasts 4 cabins for up to 12 guests onboard if amongst family or friends, or 10 guests if more privacy is desired.

**Specification**

Year/Refit: 2005/2020  
 Architect: Berret Racoupeau Yacht Design  
 Builder: Garcia  
 Length: 26.00 m  
 Beam: 6.85 m  
 Cruising speed: 9 knots  
 Cabins: 4 | Guests: 12

[www.bernard-gallay.com](http://www.bernard-gallay.com)



82ft Judel Vrolijk *Ikigai*

Exhibited at the Cannes Yachting Festival 2023

Extensive refit & refurbishment in 2018 at Vitters Shipyard in what was effectively a complete rebuild.

The spacious, modern and welcoming interior is fashioned from clear varnished teak.

Large master cabin & 2 guest cabins (sleeping up to 8 guests) forward. Amidships, you find a spacious saloon and dining room. Behind the companionway, to port, she boasts the brand new high-tech navigation

station, chart table and crew cabin; and to starboard, a galley and crew mess. The transom gives access to the garage where the tender. IKIGAI is MCA coded for charter and has been very successful over the past 3 years.

**Specification**

Year/Refit: 2002/2018  
 Architect: Judel Vrolijk  
 Builder: JFA  
 Refit: Vitters  
 Length: 25.13 m  
 Beam: 6.00 m  
 Draft: 3.50 m  
 Cruising speed: 12 knots  
 Cabins: 3 | Guests: 8

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## BROKERAGE NEWS



## Y3K

Wally 100

Designed by German Frers as a cruiser-racer with all-round performance, Y3K is a state-of-the-art example of a Wally Yacht, with a powerful sail plan, flush decks, an aft Terrace-on-the-Sea, large volumes, and timeless interiors designed by German Frers accommodating up to 8 guests. She has an impressive racing pedigree in the superyacht regattas including three Maxi Yacht Rolex Cup trophies, and comes with a full racing wardrobe and equipment to compete next summer!



*Exhibited at the Palma Superyacht Village 2023*

### Specification

Year/Refit: **2009/2022**

Architect: **German Frers**

Builder: **Wally Yachts**

Length: **30.50 m**

Beam: **6.80 m**

Cruising speed: **12 knots**

Cabins: **5** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





Also Available for charter.

Photos © Foto Arcobaleno

### Southern Wind 78 *Elise Whisper*

Designed as a cruiser-racer, the Southern Wind 78 ELISE WHISPER is ideal for both bluewater navigation and competitive races. Her deck layout features a large guest cockpit protected by a collapsible and recessed dodger, which is well separated from the sailing cockpit. She is the perfect yacht for families, friends, and couples to spend

an amazing time together with an experienced regatta captain and an Italian/French chef on board. Thanks to an accurate refit, carried out under the supervision of Southern Wind Shipyard customer care team, ELISE WHISPER boasts a completely new teak, which appraises her clean and flush deck.

#### Specification

Year/Refit: 2001/2021  
 Architect: Reichel-Pugh  
 Builder: Southern Wind  
 Length: 23.99 m  
 Beam: 5.91 m  
 Draft: 3.80 m  
 Cabins: 3 | Guests: 8

[www.bernard-gallay.com](http://www.bernard-gallay.com)



#### Specification

Year/Refit: 2007/2022  
 Architect: Luca Brenta & Co  
 Builder: Nautor Swan  
 Length: 23.20 m  
 Beam: 6.63 m  
 Cruising speed: 11 knots  
 Cabins: 4 | Guests: 8

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### Swan 76 Lifting Keel *Silandra V*

SILANDRA V is a beautiful, custom ocean-going sailing yacht for long distance sailing and around the world cruises.

The sailing yacht is entirely built-in carbon composite. She has outstanding performances, and she is fitted with a lifting keel. SILANDRA V is truly unique, featuring an impressive array of innovations that combine to create the perfect

cruising yacht with competitive racing power. With her current owner, she undertook an impressive trip around the world for 6 years. She is comfortable, spacious and she underwent a refit in 2022.



#### Specification

Year/Refit: 1991/2021 - Architect: German Frers - Builder: CNB  
 Length: 23.16 m - Beam: 6.00 m - Cruising speed: 9 knots  
 Cabins: 4 | Guests: 8

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### CNB 76 *Fifty Fifty*

FIFTY FIFTY is a sturdy, high-performance blue-water cruiser, featuring an aluminium hull with a teak deck and Sparcraft aluminium mast and boom.

The vessel has been carefully maintained and upgraded, with particular attention to machinery, deck and navigation equipment. FIFTY FIFTY underwent an extensive refit in 2021 and in 2017-19.

FIFTY FIFTY has sleek, fast lines which accentuate her dynamic and performance orientated character, not forgetting about comfort. She is equipped with extremely user-friendly systems, featuring state of the art sail handling and a comfortable modern cruising interior.



## BROKERAGE NEWS



# TELSTAR VI

97ft Alan Buchanan Ketch

TELSTAR VI is a classically designed, auxiliary ketch with all the character and style of the 1960s, but the luxurious comfort, amenities and advantages of a modern yacht.

Her strength and long range will provide endless enjoyment for local and world cruising. TELSTAR VI is carvel built of mahogany and oak. She underwent a substantial €13 Million refit in Malta from 2012 to 2019 where she was completely stripped out, partly replanked, her beams and floor replaced with laminated beams, re fastened and sheathed with epoxy. Her all-new equipment also includes carbon spars. The extensive refit enables MCA coding.



Her all-new equipment also includes carbon spars. The extensive refit enables MCA coding.

*Exhibited at the Palma Superyacht Village 2023*

## Specification

Year/Refit: **1968 / 2019**

Architect: **Alan Buchanan**

Builder: **Cantiere Craglietto Yard**

Length: **29.65 m**

Beam: **5.64 m**

Cruising speed: **10 knots**

Cabins: **3** | Guests: **6**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





Photos © Studio Bernighi

## Reichel Pugh 72 *Aragon*

*Also Available for charter.*

Reichel Pugh design built in carbon Nomex by Yachting Developments, ARAGON ex Pinta 05 is a fantastic cruiser racer with outstanding performances for the Mediterranean conditions.

The most advanced concepts of pre-preg carbon fibre materials were used, resulting in a hull, deck and structure that meets the high standard that all racing yachts from the drawing board of Reichel Pugh are renowned for.

This ensures lightweight characteristics and complements a hull shape that contributes to a swift and agile, yet comfortable and robust ride.

### Specification

Year/Refit: 2006 / 2019  
 Architect: Reichel-Pugh  
 Builder: Yachting Developments  
 Length: 22.00 m  
 Beam: 5.00 m  
 Cruising speed: 10 knots  
 Cabins: 3 | Guests: 9

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Vismara V71 *Red Carpet*

RED CARPET is a beautiful 22m sailing yacht. She has 3 comfortable cabins and has been designed as a winning racing yacht, equipped with cutting-edge technology to meet the expectations of a passionate sailor that wants to spend his sailing holiday on a high performing, fast, fun, and sporty yacht.

RED CARPET is all carbon made. Her sleek and fast water lines guarantee excellent hydrodynamic features. The wide sail area with Millennium technology ensures impressive performance, both with light breeze, and with challenging weather conditions. The clean, modern, and elegant outdoor deck gives RED CARPET a strong and unique personality and all the comfort of a cruise yacht.

### Specification

Year: 2017  
 Builder: Vismara, Italy  
 Length: 21.82 m  
 Beam: 4.79 m  
 Draft: 2.60/3.60 m  
 Construction: Carbon  
 Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photo © Blueprod

## Nacira 67 *Shamlor*

With over twenty years of experience in the sailing market, the Italian shipyard Maxi Dolphin, known for producing one-off yachts, has followed its natural evolution and launched the 20m sailing yacht Dream 67 SHAMLOR.

SHAMLOR is made both for leisure and race, described as "the most powerful leisure yacht worldwide, able to reach speeds in excess of 30 knots - with a sea view from the dining table!" She features plenty of discretely packaged race technology, including light Karver headsail furlers driven via endless Dyneema loops from the powerful electric winches aft - much lighter than electrical furlers.

### Specification

Year/Refit: 2012 / 2015  
 Architect: Axel de Beaufort  
 Builder: Maxi Dolphin  
 Length: 20.42 m  
 Beam: 5.95 m  
 Cruising speed: 12 knots  
 Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Swan 60 *Albator Too*

ALBATOR TOO is the sixth Swan 60 in creation.

She was constructed using a pre-preg carbon fibre/Epoxy sandwich laminate over a Corecell foam core. Winner of the Nord Stream Race in 2016, she has been optimised for cruising without compromising her regatta winning capabilities. She has just undergone a major refit in 2020/21. She features 3 comfortable double cabins for up to 6 guests.

### Specification

Year/Refit: 2012 / 2021  
 Architect: German Frers  
 Builder: Nautor Swan  
 Length: 18.86 m  
 Beam: 5.09 m  
 Construction: Carbon  
 Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## 58ft Code 2.1 *Black Legend 4*

All New. Black Pepper Code 2.1 Vintage racer-cruiser designed by Marc Lombard.

Imoca 60-inspired offshore speed machine in full carbon with centreboard, water ballast and easily managed rig-plan. The flagship of the Black Pepper fleet, she is perfectly configured for racing and cruising duties on both sides of the Atlantic.

### Specification

Year: 2019  
 Architect: Marc Lombard  
 Builder: Black Pepper  
 Length: 17.50 m  
 Beam: 5.30 m  
 Cruising speed: 8 knots  
 Cabins: 4 | Guests: 8

[www.bernard-gallay.com](http://www.bernard-gallay.com)





## BROKERAGE NEWS



Photos © Richard Sprang

## TAJ

TAJ is a fast and light catamaran, built of Epoxy glass fibre and carbon structure. Her design is minimalist, and she is built for comfort with all charter amenities on board.

She is a safe boat capable of 300-350 miles of passage per day. She is designed to give a real sailing experience while ensuring maximum comfort. The transverse structure and mast are made of carbon fibre to keep her strong but light. She is easy to handle with electrical winches, twin helms, and a clear view over the coach roof from the cockpit. Her salon offers a fantastic 360° panoramic view and there is dining space both indoors and outdoors. In 2017/18 TAJ completed a 10-month extensive refit: new bimini, new interior design, new bathrooms, new engines, new generators, new cockpit table, new Awlgrip paint, new water maker, new teak, new rig, new carbon boom, new tender and toys, and so on... Plus all her equipment has been upgraded. She benefited from another extensive refit in 2019. She is now in spotless condition and ready set sail around the world.



## Specification

Year/Refit: 2003/2018

Architect: VPLP Design

Builder: Trimarine

Length: 24.00 m

Beam: 11.02 m

Cruising speed: 12 knots

Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)


**Classic Yachts**



**ATLANTIC** New Classic Schooner Replica  
64.50 m 2010  
Location: France/Italy **EUR 12 000 000**



**SANSSOUCI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Flensburg, Germany **EUR 2 250 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **P.O.A.**



**AFRICA QUEEN** Classic Canoe Stern Gentleman's Yacht  
29.80 m 1976  
Location: Sète, France **P.O.A.**



**TELSTAR VI** 97<sup>th</sup> Alan Buchanan Ketch  
29.65 m 1968, Refit 2019  
Location: Sète, France **EUR 1 200 000**



**DAYLAMI** Canoe Stern Classic Gentleman's Yacht  
28.01 m 1972, Refit 2000  
Location: Corfu, Greece **EUR 795 000**



**O'REMINGTON** Classic Gaff Schooner  
28.00 m 1948, Refit 2021  
Location: Cannes, France **EUR 950 000**



**TAMORY** Classic Wishbone Ketch  
26.58 m 1952, Refit 1974  
Location: Ventimiglia, Italy **EUR 740 000**



**THEMARA** Long Range Gentleman Motor Yacht  
24.60 m 1962, Refit 2022  
Location: Marseille, France **EUR 950 000**



**AITOR** Laurent Gilles Ketch  
21.75 m 1964, Refit 2017  
Location: Sète, France **EUR 460 000**



**LUN II** Norwegian Galeas  
20.76 m 1914  
Location: Amsterdam, NL **EUR 295 000**



**DOLCE VITA** Classic 20  
20.00 m 2004, Refit 2022  
Location: Genoa, Italy **EUR 600 000**



**GIANNELLA II** Yawl Marconi Sangermani 64  
19.64 m 1966  
Location: Palma de Mallorca, Spain **EUR 495 000**



**KIWI** Motor Gentleman's Yacht  
18.30 m 1914  
Location: Sète, France **P.O.A.**



**SILK** 8 M JI  
14.85 m 1947, Refit 2016  
Location: Lorient, France **EUR 195 000**

SALES *Index*

## Motor Yachts



**SANSOUCCI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Flensburg, Germany **EUR 2 250 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **P.O.A.**



**BERZINC** Camper & Nicholson's Design  
44.68 m 1977, Refit 2012  
Location: West Mediterranean **EUR 3 600 000**



**BARON TRENCK** Eurocraft 142'  
43.50 m 2011, Refit 2023  
Location: Loano, Italy **EUR 13 900 000**



**CHEETAH MOON** 38m Custom  
38.36 m 1986, Refit 2020  
Location: Malta **EUR 3 000 000**



**PAULA III** Mondomarine 120  
38.00 m 1995, Refit 2022  
Location: Valencia, Spain **EUR 2 200 000**



**DONNA DEL MARE** New Classic  
34.10 m 2006  
Location: Croatia **EUR 3 990 000**



**AFRICA QUEEN** Classic Canoe Stern Gentleman's Yacht  
29.80 m 1976  
Location: Sète, France **P.O.A.**



**NOE** Guy Couach 2800 Open  
28.60 m 2013  
Location: Port Grimaud, France **EUR 2 950 000**



**HEARTBEAT OF LIFE** Heesen Yachts  
28.20 m 1989, Refit 2008  
Location: Barcelona, Spain **EUR 1 100 000**



**DAYLAMI** Canoe Stern Classic Gentleman's Yacht  
28.01 m 1972, Refit 2000  
Location: Corfu, Greece **EUR 795 000**



**HALKIN** Mangusta 72  
21.56 m 1999  
Location: Alassio, Italy **EUR 430 000**



**OLYMPIC MARITIME** Lobster 65  
19.95 m 2013  
Location: Marseille, France **EUR 620 000**



**ELLION** Ferretti 630  
19.46 m 2008  
Location: Roses, Spain **EUR 795 000**



**GLADIATOR** Galeon 445 HTS  
14.98 m 2017  
Location: Hyères, France **EUR 490 000**

**Sailing Yachts**



**ATLANTIC** New Classic Schooner Replica  
64.50 m 2010  
*Location:* France/Italy **EUR 12 000 000**



**Y3K** Wally 100ft  
30.50 m 2009, Refit 2022  
*Location:* Palma de Mallorca, Spain **EUR 4 300 000**



**TELSTAR VI** 97ft Alan Buchanan Ketch  
29.65 m 1968, Refit 2019  
*Location:* Sète, France **EUR 1 200 000**



**SAVARONA** Aluminium Lifting Keel Sloop  
28.60 m 2001, Refit 2021  
*Location:* Caribbean **EUR 1 790 000**



**FANI** Garcia 85  
26.33 m 2005, Refit 2020  
*Location:* Saint-Malo, France **EUR 995 000**



**IKIGAI** JFA 82 Sloop  
25.13 m 2001, Refit 2018  
*Location:* Palma, Spain **EUR 2 100 000**



**CAPRICORNO** Maxi 79  
24.01 m 1995, Refit 2005  
*Location:* La Spezia, Italy **EUR 850 000**



**ELISE WHISPER** SW 78  
23.99 m 2001  
*Location:* Genoa, Italy **EUR 1 490 000**



**SILANDRA V** Swan 76  
23.20 m 2007, Refit 2021/2022  
*Location:* Imperia, Italy **EUR 3 500 000**



**FIFTY FIFTY** CNB 76  
23.16 m 1991, Refit 2021  
*Location:* Imperia, Italy **EUR 610 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
*Location:* Palma, Spain **EUR 992 000**



**RED CARPET** Vismara V71  
21.82 m 2017  
*Location:* Viareggio, Italy **EUR 995 000**



**ICTHUS** Futuna 70  
21.75 m 2010  
*Location:* Marseille, France **EUR 950 000**



**FELUCA** Felci 71  
21.60 m 2008  
*Location:* Imperia, Italy **EUR 890 000**



**JAIPUR** Centreboard Ketch  
21.00 m 1991  
*Location:* Cannes, France **EUR 550 000**

SALES *Index*

**SHAMLOR** Nacira 67  
20.42 m 2012  
Location: Olbia, Italy **EUR 1 500 000**



**KALAO** Maxi Dolphin 65 - 2  
20.00 m 2003, Refit 2022  
Location: Antibes, France **EUR 780 000**



**FREE BIRD** Valero  
20.00 m 1987  
Location: Tenerife, Canary Islands **EUR 475 000**



**VAINATO** CNB 64  
19.51 m 2001, Refit 2011  
Location: Cap d'Agde, South of France **EUR 390 000**



**TAONA** Oceanis 62  
19.16 m 2018  
Location: Trogir, Croatia **EUR 910 000**



**ALBATOR TOO** Swan 60-906 Flush Deck Version  
18.86 m 2012, Refit 2021  
Location: Port Grimaud, France **EUR 1 680 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, France **EUR 1 695 000**



**RAPHAËL** Dufour 56 Exclusive  
17.15 m 2019  
Location: Saint-Cyprien, France **EUR 560 000**



**DUNE** Sangermani 55<sup>ft</sup>  
16.70 m 1962  
Location: Port Saint Louis du Rhône, France **EUR 135 000**



**TAYYA** Sloop 54'  
16.55 m 1990, Refit 2022  
Location: Tenerife, Canary Islands **EUR 195 000**



**LAZY DAYS** Cruising TM 52  
15.85 m 2004  
Location: Palma de Mallorca, Spain **EUR 380 000**



**DAGUET²** Mylius 50  
15.60 m 2016  
Location: Marseille, France **EUR 795 000**



**WATER MAIDEN** Cat-Rigged Sailing Yacht  
13.90 m 2008  
Location: Canet en Roussillon, France **EUR 145 000**



**PEGASE** Kobe 43'  
13.00 m 2010  
Location: Canary Islands **EUR 350 000**



**ROCQUETTE** Camper & Nicholson's 43  
12.88 m 1964, Refit 2019  
Location: Douarnenez, France, **EUR 115 000**

**Multihull**



**DOUCE FRANCE** Two Masted Catamaran Schooner  
42.20 m 1998, Refit 2015  
Location: *Mediterranea* **P.O.A.**



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: *Barcelona, Spain* **EUR 950 000**



**TAJ** VPLP 77  
24.00 m 2003, Refit 2019  
Location: *St Tropez, France* **EUR 1990 000**



**GP 70** GP 70  
21.00 m New, to be launched soon!  
Location: *Portugal* **P.O.A.**



**MOBY DICK** Galathea 65  
19.81 m 2009  
Location: *Dominique, Caraïbes* **EUR 980 000**



**TRAMONTANE** Catana 65  
19.70 m 2008, Refit 2021  
Location: *Gruissan, France* **EUR 990 000**



**SHOCKWAVE** Custom 63' Trimaran  
19.20 m 2010  
Location: *Croatia* **EUR 740 000**



**FRIENDS FOREVER** DH 550  
16.75 m 2016  
Location: *Portimao, Portugal* **EUR 655 000**



**PARADISE** Nautitech 542  
16.30 m 2012  
Location: *Canet en Roussillon, France* **EUR 700 000**



NEW CONSTRUCTION



simply beautiful - because we can



BGYB represents *YYachts in France*

The YYachts shipyard is located on the Baltic Sea, almost directly on the water. Here we can manufacture yachts up to 35 metres in length.

The shipyard is equipped with modern and technologically advanced systems to guarantee efficiency and precision in production. At the same time, the structure is simple and straightforward to live up to the YYachts philosophy of "Keep it simple".

Their goal is to build sailing yachts that give you time for yourself as well as freedom and fun with your family and friends - a reliable investment in a better quality of life. We will treat you with the honesty and authenticity with which we produce our yachts. Our passion is to build sustainable sailing yachts that are ahead of their time, yet easy to sail and maintain.



Photos © Andreas Lindlahr

YCustom

YYachts has developed an entire custom division of the company specialized in the design and production of unique customized luxury super yachts. Our team of specialists with many years of experience develops fully customized yachts according to the owner's dreams and wishes. YYachts hulls and superstructures are exclusively in carbon fibre, and we are specialized in up to 35 meters in length, customized and individual sailing yachts made of carbon built in Germany.

Please note that the measurements are not determined as the YCustom is completely customizable.

**Specification**

Year: 2022

Architect: **Tripp Design**

Builder: **Y Yachts**

Length: **22.00 m**

Beam: **6.00 m**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Nico Martinez

Y7

A displacement of about only 29 tons and 300 square meters of sail area, set this almost 22 meter, 70 foot, long yacht in motion even in the lightest of winds. Her good ballast ratio keeps her very stable, so that a Y7 is extremely pleasant to sail. This luxury yacht was designed for family vacations as it can be operated with a very small crew or even alone. Easy handling combined with excellent performance and an interior completely tailored to the owner has made the Y7 a bestseller in the YYachts portfolio.

**Specification**

Year: 2022

Architect: **Tripp Design**

Builder: **Y Yachts**

Length: **21.86 m**

Beam: **5.75 m**

Cabins: **3** | Guests: **6**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



*Exhibited at the Palma Superyacht Village 2023*



Y8

With its construction, the Y8 has good potential for regatta victories. Since the mast has been placed further aft, the new Y8 carries a larger headsail, which provides better height in the wind. In the cockpit, guests enjoy a wonderful sailing atmosphere al fresco. The crew has a separate entrance here. With its soft edges and coachroof, and flooded with natural light, the Y8 has a relaxing atmosphere!

Due to its design, the Y8 can be sailed with a very small crew, making it an ideal family yacht.

**Specification**

Year: 2022

Architect: **ISS Design**

Builder: **Y Yachts**

Length: **23.99 m**

Beam: **6.50 m**

Cabins: **4** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Andreas Lindlahr

Y9

Our Y9 is unique and so is every single Y9. Above all, she is as individual as our customers themselves, because her layout and equipment are completely variable. She is available in three exciting versions - Y9, Y9 Pilot House, Y9 Custom. The main focus for Y9 owners is spending time with family and friends on board. As a result, the 90-foot carbon sailing yacht is easy to sail even with a small crew. Her interior design fulfills and even extends all owners' wishes for a family yacht. Of course, the Y9 can also prove her potential on regatta courses in the Mediterranean or the Caribbean.

**Specification**

Year: 2022

Architect: **Tripp Design**

Builder: **Y Yachts**

Length: **27.40 m**

Beam: **6.80 m**

Cabins: **4** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



*Exhibited at the Palma Superyacht Village 2023*

**Racing**



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
*Location:* Barcelona, Spain **EUR 950 000**



**Y3K** Wally 100ft  
30.50 m 2009, Refit 2022  
*Location:* Palma de Mallorca, Spain **EUR 4 300 000**



**CAPRICORNO** Maxi 79  
24.01 m 1995, Refit 2005  
*Location:* La Spezia, Italy **EUR 850 000**



**SILANDRA V** Swan 76  
23.20 m 2007, Refit 2021/2022  
*Location:* Imperia, Italy **EUR 3 500 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
*Location:* Palma, Spain **EUR 992 000**



**MERCI** Imoca 60  
20.10 m 2010  
*Location:* Toulon, France **EUR 390 000**



**CHESSEA** Volvo 60  
19.50 m 1997, Refit 2015  
*Location:* Sète, France **EUR 180 000**



**SHOCKWAVE** Custom 63' Trimaran  
19.20 m 2010  
*Location:* Croatia **EUR 740 000**



**ALBATOR TOO** Swan 60-906 Flush Deck Version  
18.86 m 2012, Refit 2021  
*Location:* Port Grimaud, France **EUR 1680 000**



**WILD JOE** 60' Canting Keel Mini Maxi  
18.57 m 2002, Refit 2018/2020  
*Location:* Primosten, Croatia **EUR 390 000**



**GLOBE** Ex Imoca 60  
18.28 m 1992  
*Location:* Gdansk, Poland **EUR 115 000**



**AUSTRIA ONE** Ex Imoca 60  
18.28 m 1995, Refit 2012  
*Location:* Split, Croatia **EUR 145 000**



**LE CIGARE ROUGE** Open 60  
18.18 m 1991, Refit 2018  
*Location:* La Trinité sur Mer, France **EUR 250 000**



**DAGUET<sup>2</sup>** Mylius 50  
15.60 m 2016  
*Location:* Marseille, France **EUR 795 000**



**HYDRA** Class 40 N.149  
12.19 m 2017, Refit 2022  
*Location:* Guadeloupe, Caribbean **EUR 295 000**



# Charter

**B** GYB has successfully developed its charter activity and today we have a selection of some of the world's most magnificent yachts for charter. We have organised both private and corporate charters worldwide and we offer our clients impeccable standards of service.

Classic or contemporary, fast or tranquil, formal or friendly, the BGYB charter team will find you the best yacht for your charter requirements. Once you have decided on the type of charter that you wish to experience, the BGYB charter team will put all their efforts into finding the best yacht and the best destination for your needs.

BGYB assets:

- Identifying and understanding exact requirements
- Providing numerous choices
- Suggesting cruising itineraries
- Corporate Events/ Team Building
- Delivering incredible experiences



## DESTINATIONS

### West Mediterranean

- French Riviera
- Corsica
- Naples & Amalfi Coast
- Sicily
- Aeolian Islands
- Balearic Islands
- Sardinia

### East Mediterranean

- Croatia
- Greece
- Turkey
- Malta
- Montenegro

### Caribbean

- British Virgin Islands
- Grenadines Islands
- Bahamas
- Cuba
- Saint Martin - Saint Barth
- Antigua - Barbuda
- Martinique - Guadeloupe

### Pacific Ocean

- French Polynesia
- Galapagos Islands
- Fiji Islands
- New Zealand

### Indian Ocean

- Maldives
- Seychelles

### Other Destinations

- South East Asia
- South America
- Scandinavia (Norway, Sweden, Finland)
- Spitzbergen
- Iceland
- Greenland
- Patagonia



**Specification**

Year: **2023**  
 Architect: **German Frers**  
 Builder: **Nautor Swan**  
 Length: **35.00 m**  
 Guests: **9** | Crew: **5**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**

**From EUR 115 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



**FANCY**

Swan 108

The brand-new Swan 108 FANCY will be launched in June 2023 and will enter the charter market in August in the Mediterranean. Designed by German Frers and Nautor's Swan, she combines comfort, performances, elegance and style for a luxury cruise between family and friends.

Enhanced by a powerful carbon rig and high-tech sails, FANCY delivers spectacular sensations from behind the helm. She accommodates up to 9 guests in 4 luxury cabins with a silver star service and a wide range of water activities!



CHARTER



**Specification**

Year/Refit: **2013/2023**  
 Architect: **Finot-Conq**  
 Builder: **Maxi Dolphin**  
 Length: **30.48 m**  
 Guests: **12** | Crew: **4**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**NOMAD IV**

100ft Finot conq Design

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.



**WEEKLY CHARTER RATE**

**From EUR 56 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Richard Sprang





# MAGIC CAT

Maxi Catamaran

The sailing catamaran MAGIC CAT isn't just any mass-produced yacht.

MAGIC CAT's performances are well known by all experienced sailors. This sailing catamaran was built by the shipyard Multiplast, where also the racing catamarans 'Orange 2' and 'Groupama 3', two of the fastest boats on the planet, were also constructed!

MAGIC CAT will captivate sailing enthusiasts, who will be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.



## Specification

Year/Refit: **1996 / 2022**

Architect: **Gilles Ollier**

Builder: **Multiplast**

Length: **25.00 m**

Guests: **8** | Crew: **4**

Summer Operating Areas 2023:  
**West Mediterranean**

## WEEKLY CHARTER RATE

**From EUR 35 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © www.studio-camille.fr

## CHARTER



# SEMPER FIDELIS

Alegria 67

A brand new 67 feet catamaran, SEMPER FIDELIS accommodates all, as the charter of your dreams.

The light tones and large glass surfaces of the saloon create a relaxing environment, highly aided by the luxurious sofa and juice bar areas of the saloon.

For entertainment, SEMPER FIDELIS presents a range of activities, from sunbathing in the warm Mediterranean climate to a heated jacuzzi, perfect for enjoying the picturesque views. Equipment on board will also allow you to practice water skiing and wakeboarding, or even trips to beautiful beaches along the coast. Evenings on this catamaran can be spent in front of the overhead projector or in the comfort of lavish cabins, including a studio with a sea view.



## Specification

Year Built: 2022

Architect: Berret Racoupeau  
Yachts Design

Builder: Fountaine-Pajot

Length: 20.42 m

Guests: 6 | Crew: 3

Summer Operating Areas 2023:  
West Mediterranean

## WEEKLY CHARTER RATE

From EUR 40 000

[www.bernard-gallay.com](http://www.bernard-gallay.com)





**Sunseeker 75 *Sarahlisa***

SARALISA is a Sunseeker 75 Yacht that does not fail to impress. The main deck is very bright thanks to large windows letting in natural light that illuminates both the dining area and the separate sitting area. The upper deck benefits from a large outdoor area with a bar, sun bed and a dining table. It is the perfect space to relax in a secluded bay or enjoy a freshly prepared meal in privacy. The lower deck consists of 4 cabins that can accommodate up to 8 people.

Having 2 crew members to give an optimal service, she accepts charters for up to 8 people.



**Specification**

Year/Refit: **2014**  
 Builder: **Sunseeker**  
 Length: **23.02 m**  
 Guests: **8** | Crew: **2**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 38 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



**Sanlorenzo 82 *Ola***

Boasting a host of fabulous amenities and a classic interior, OLA is tailor made for elegant charters. Relax on her sun pads, dine beneath the shade of the canvas bimini or hop aboard her tender for a ride, and let your cares slip away. Refitted in 2021, OLA offers guest accommodation for up to 8 guests in 4 comfortable cabins. The bed configuration includes 4 singles in 2 twin cabins and 2 king size beds in 2 in one Master Suite and one VIP stateroom. She is also capable of carrying up to 3 crew onboard to ensure a relaxed luxury yacht charter experience.



**Specification**

Year/Refit: **1997/2021**  
 Builder: **Sanlorenzo**  
 Length: **23.95 m**  
 Guests: **8** | Crew: **3**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 22 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



CHARTER



106ft Alloy Yachts *Irelanda*

IRELANDA was built by New Zealand shipyard Alloy Yachts. Winner of the Showboats Award for Best Sailing Yacht under 36m at the time of her launch, IRELANDA is the perfect yacht for performance sailing, as well as comfortable cruising.

She features naval architecture and design by pedigree Dutch studio Hoek Design. A voluminous interior and large deckhouse make her a comfortable world traveller. She is presented at a high standard after major upgrades in winter 2020/2021 including new sails, a new bimini, new dodger, new carpets throughout and a fully refitted tender.

IRELANDA has 3 cabins that can accommodate up to 6 guests: the master cabin with double bed, plenty of storage and en-suite shower room and two twin cabins, also with en-suite shower rooms.



**Specification**

Year/Refit: **1996 / 2021**  
 Naval Architect: **Hoek Design**  
 Builder: **Alloy Yachts**  
 Length: **31.95 m**  
 Guests: **6** | Crew: **4**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 35 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Lisa DeReg-Frederiksen



Truly Classic 90 *Atalante*

ATALANTE is the second Truly Classic 90 sailing yacht ; she greatly benefits from the expertise of her architect Hoek Design and Dutch builder Claassen Jachtbouw. Throughout her sailing career, ATALANTE has proven to be an excellent family cruising yacht in all destinations.

The interiors of ATALANTE are extensive with alfresco living areas, with the central cockpit serving as a social centre for guests and the aft cockpit for sailing functions. ATALANTE also features a drop down platform, situated amidships, to give ease of access to the tender and for engaging in water activities. Extensive refits from 2014, including a major in 2022, have left ATALANTE in meticulous shape with well-designed and decorated cabins and a sleek overall look.



**Specification**

Year/Refit: **2009 / 2023**  
 Naval Architect: **Hoek Design**  
 Builder: **Holland Jachtbouw**  
 Length: **27.50 m**  
 Guests: **6** | Crew: **3**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 37 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Jesús Romero



**Wally 83 *Wally One***

*Exhibited at the Palma Superyacht Village 2023*

WALLY ONE is one of the original Wally Yachts. Built in 1991, her design was still far ahead of her time, and revolutionized the Superyacht world. She was built as a luxury cruising yacht that could be enjoyed by families, with all the performance capabilities of a maxi-yacht racer. Totally refitted in 2022, she is now back on the charter market nicer than ever, ready to accommodate up to 6 guests with a crew of 4. WALLY ONE is the perfect yacht for family charters with a wide range of water activities and sports onboard.

**Specification**

Year/Refit: **1991/2022**  
 Builder: **Wally Yachts**  
 Design: **Luca Brenta & Co.**  
 Length: **25.15 m**  
 Guests: **6** | Crew: **4**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**

**From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



**Carbon Ocean 82 *Aegir***

ÆGIR, the 82 feet Maxi-Yacht built by Carbon Ocean, is a comfortable and luxurious cruiser capable of transforming into a weapon on the racecourse. Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style, with 2 double cabins forward and one twin cabin with single beds, a large saloon, a comfy cockpit table for up to 8 guests and a large sunbed area on an open transom.

**Specification**

Year/Refit: **2010/2022**  
 Architect: **Rogers Yacht Design**  
 Builder: **Carbon Ocean Yachts**  
 Length: **25.10 m**  
 Guests: **6** | Crew: **3**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**

**From EUR 29 400**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



**Swan 82 *Kallima***

The Swan 82 KALLIMA (Ex ALPINA) is an updated model of the Maxi-cruiser concept. She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance.

**Specification**

Year/Refit: **2001/2022** - Architect: **German Frers** - Builder: **Nautor's Swan** - Length: **24.89 m**  
 Guests: **8** | Crew: **3** - Summer Operating Areas 2023: **West Mediterranean**

**WEEKLY CHARTER RATE From EUR 30 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





CHARTER



Swan 90 *YCH2*

YCH2 is a high performance sailing yacht combining safety and exceptional comfort, and offering guests ample space to relax and enjoy cruising with family and friends. Her modern and sleek styling, her quality construction by the famous Nautor's Swan shipyard and her sailing quality make her an ideal cruiser for the Mediterranean and the Caribbean.

The interior styling of YCH2 was designed by German Frers and offers guest accommodation for up to 6 guests in 3 cabins. Her luxurious and stylish main saloon invites guests to socialize, relax and enjoy a drink. To ensure a luxury charter experience, she also accommodates 4 professional crew members with plenty of experience.



**Specification**

Year/Refit: **2009 / 2023**  
 Naval Architect: **German Frers**  
 Builder: **Nautor Swan**  
 Length: **27.71 m**  
 Guests: **6** | Crew: **4**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 45 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



82ft JFA *Ikigai*

IKIGAI was refitted and refurbished in 2018 at Vitters Shipyard in what was effectively a complete rebuild.

The spacious, modern and welcoming interior is fashioned from clear varnished teak. The large master cabin and two guest cabins are situated forward. Amidships are the spacious saloon and dining room. Behind the companionway you will find, to port, the brand-new high-tech navigation station, the chart table and the crew cabin; and to starboard, the galley and crew mess. The transom opens to give access to the garage where the tender is stored. Sailing IKIGAI is an absolute joy: sensational at the helm, she is simply fantastic upwind.



**Specification**

Year/Refit: **2002 / 2018**  
 Architect: **Judel Vrolijk & Co.**  
 Builder: **JFA**  
 Length: **25.13 m**  
 Guests: **8** | Crew: **2**  
 Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





### Ipanema 58 *Araok*

With its unrivalled living space, intelligent design and dynamic performance, the new Flagship catamaran Ipanema 58 delivers a luxury cruising experience without compromise.

Designed to comfortably share simple day trips or long-haul cruises with family or friends, the Ipanema 58 features a myriad of luxurious and spacious areas in which to relax. Host long lazy lunches in the stunning 25m<sup>2</sup> cockpit which comfortably accommodates every guest on board the yacht, and then unwind on the inspired modular sunbathing deck on the catamaran's expansive foredeck.



#### Specification

Year Built: 2018 / 2022

Builder: **Fountaine-Pajot**

Length: 17.80 m

Guests: 6 | Crew: 3

Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 25 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Sunreef 70' *Seazen II*

This uniquely designed catamaran, SEAZEN II, will allow you to create incredible memories with your friends and family. As requested by her owner during construction in 2008, she offers a Japanese minimalist style which features a traditional layout of Tatami mats and decorative elements imitating indigenous Shoji screens and sliding doors. She has been completely refitted in 2023, she is like new ! With a width of just over 10m, SEAZEN II enables guests to sunbathe, entertain and dine al fresco with plenty of space.



#### Specification

Year/Refit: 2008 / 2023

Architect: **Marc Lombard**

Builder: **Sunreef Catamarans**

Length: 21.40 m

Guests: 8 | Crew: 3

Summer Operating Areas 2023:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 30 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



CHARTER



Photos © Foto Arcobaleno

Vismara 80 *Luce Guida*

A combination of experts that lead to an advanced creation in both style and features, LUCE GUIDA features light and air as her main characters, thanks to large windows in the hull and in the deckhouse. This craft is perfectly in line with Vismara's style, characterized with high technological standards, modern design, lightweight materials and attention to details which ensure lightness, speed, safety and liveability. The special carbon hull, designed with the shape of the new Vismara sport 'Meta', including an under floor lifting keel that does not interfere with the interiors and a generous sail plan, benefits not only her 'easy cruising' but also her race winning potential.



**Specification**

Year/Refit: 2011 / 2023  
 Builder: Vismara, Italy  
 Length: 23.60 m  
 Guests: 6 | Crew: 2  
 Summer Operating Areas  
 2023: West Mediterranean

**WEEKLY CHARTER RATE**

**From EUR 24 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



94'6 Monty North *Free at Last*

FREE AT LAST (ex CONCORDIA) was constructed in 2000 by the shipyard Monty North in Spain as a luxury sailing yacht. Maintained meticulously by her owners, the interior and exterior of the yacht reflect a sense of both comfort and performance as designed originally by Marcelo Penna. She is ideal for both cruising with friends and family as well as competitive regattas, and her spaces on board are expansive enough for dining al fresco with a relaxed atmosphere. FREE AT LAST boasts a large interior, creating a cosy atmosphere through warm wooden décor and blue fabrics.



**Specification**

Year/Refit: 2000 / 2023  
 Architect: Marcelo Penna  
 Builder: Monty North  
 Length: 28.80 m  
 Guests: 8 | Crew: 4  
 Summer Operating Areas 2023:  
 West Mediterranean

**WEEKLY CHARTER RATE**

**From EUR 29 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



**Specification**

Year/Refit: 2006/2023 - Architect: Felci Yacht Design - Builder: CN Yachts 2000 - Length: 21.60 m  
 Guests: 6 | Crew: 2 - Summer Operating Areas 2023: West Mediterranean

**WEEKLY CHARTER RATE From EUR 16 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Felci 71 Performance  
*La Videlle*

LA VIDELLE is an excellent performance orientated sailing sloop designed by the famous Italian naval architect Umberto Felci.

Launched in 2006, LA VIDELLE's interior design style is bright and classic, featuring blond teak panelling and furniture. Accommodation is for up to six guests in four cabins: a full-beam master suite at aft as well as a fantastic double cabin and twin cabin with three bathrooms.





### Sunreef 50 Eco *Tiril*

A unique sailing experience, TIRIL puts an emphasis on sustainable yachting through her Sunreef 50 Eco design which features silent propulsion, ultralight batteries and a state-of-the-art photovoltaic system. This electric catamaran was launched in 2019 and provides an exciting opportunity to explore French Polynesia guilt-free and comfortably. Saving massive amounts of energy, this revolutionary design includes solar panels and twin electric engines, allowing guests to travel in silence and truly appreciate the environment surrounding them.



#### Specification

Year/Refit: 2019  
 Builder: Sunreef Yachts  
 Length: 15.20 m  
 Guests: 10 | Crew: 2  
 Summer Operating Areas 2023:  
 Pacific Ocean,  
 French Polynesia

**WEEKLY CHARTER RATE**  
 From EUR 25 200

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Spix Production

### Custom Catamaran *Curanta Cridhe*

CURANTA CRIDHE (Gaelic for Braveheart) is a custom-built catamaran by Dixon Yacht Design. Fully air-conditioned, this 50-foot luxury yacht boasts three cabins, each equipped with an en-suite bathroom, a desk/vanity area and lots of storage. With a Queen master and two King cabins (which can also be configured as singles) CURANTA CRIDHE is ready to welcome you, your family and friends to a luxurious and comfortable home-away-from-home.



#### Specification

Year/Refit: 2011 / 2023  
 Architect: Dixon Yacht Design  
 Builder: Discovery Yachts  
 Length: 15.35 m  
 Guests: 6 | Crew: 2  
 Summer Operating Areas 2023:  
 West Mediterranean

**WEEKLY CHARTER RATE**  
 From EUR 18 000

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Ice 60 *Pura Follia*

The ICE 60 is a true fast cruiser, developed for the most competitive owner, who targets both top performances in regatta and at the same time needs comfort and space while cruising. The high construction technology and the incredible artisan quality which is evolving towards perfection each year thanks to the best of Italian craftsmanship, guarantees the top performances that Ice Yachts deliver with every boat that they launch.



#### Specification

Year/Refit: 2020  
 Builder: Ice Yachts  
 Length: 21.00 m  
 Guests: 6 | Crew: 2  
 Summer Operating Areas  
 2023: West Mediterranean

**WEEKLY CHARTER RATE**  
 From EUR 16 000

[www.bernard-gallay.com](http://www.bernard-gallay.com)





# Racing *Events*

BGYB's fleet of racing yachts are available for charter globally during regattas. Here you can explore the racing opportunities with our featured regattas.

Photos © Carlo Borlenghi



## Giorgio Armani *Superyacht Regatta*

Date: **06 - 10 June 2023** - Location: **Porto Cervo, Sardinia, Italy**

*'Race in an idyllic hamlet'*

For this 16th edition of the Superyacht Regatta, Giorgio Armani has been confirmed as the official sponsor. Organized by the Yacht Club Costa Smeralda, the regatta will take place crossing the waters of northeast Sardinia. Some of the world's finest sailing and multihulls will gather in an idyllic setting and their owners and guests will have the opportunity to meet on Sardinian soil during the event's social program. This year's regatta will be open to boats with a minimum length of 90 feet and multihulls with a minimum length of 50 feet.

The Giorgio Armani Superyacht regatta is now well known and includes the 16th edition of the Southern Wind Rendezvous and Trophy.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photo © Rolex - Carlo Borlenghi

## Maxi Yacht *Rolex Cup*

Date: **03 - 09 September 2023** - Location: **Porto Cervo, Sardinia, Italy**

*'Maxi yachting is evolving'*

In recent years, ever more impressive and varied fleets have exemplified the evolution of yacht racing as the maxi craft continues to develop and push the boundaries of design and technological innovation. Organized in collaboration with the International Maxi Association and with the support of title-sponsor Rolex, the regatta regularly attracts upwards of 40 maxi yachts including the very best of international yachting. Competing divisions range from the 18 to 24-metre Mini Maxi class, which competes for its World Championship during the event, to the Supermaxi division which hosts yachts of 30.5 metres and above.

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Photos © Gilles Martin-Raget

## Les Voiles *de St-Tropez*

Date: **29 - 07 October 2023** - Location: **Old Port of St-Tropez, France**

*'Where Yachting Modernity and Tradition Meet'*

A spectacle to admire and aspire to every year! Les Voiles de Saint Tropez is the event of the year in every sailor's calendar - an unmissable treat. The yachts typically moored in the harbour make way for the impressive modern and classic sailing yachts, featuring the world's most beautiful in each category. 2023 brings the 25th edition - a supercharged format of 10 days where each of the fleets (Maxis, Moderns and Classics) meet and race in St Tropez in the best possible conditions. Returning to the roots of the regatta this year, 2023 is expected together hundreds of sailors, professionals and enthusiasts for a huge celebration of sailing!

In 2023, we are celebrating the 25th edition of Les Voiles de Saint Tropez, which will again be concentrated in a single 10-day period.

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Photos © Kurt Arripo

## Rolex *Middle Sea Race*

Date: **21 - 28 October 2023** - Location: **Malta, Mediterranean Sea**

*'The most beautiful race in the world'*

The Royal Malta Yacht Club and the Royal Ocean Racing Club cofounded the race in 1968. The race is a true challenge to skippers and crews, even at their very best, due to the changeable and demanding conditions. Starting from Grand Harbour, yachts will sail a course leaving to port the Island of Sicily, the Aeolian Islands (including Strombolicchio), the Egadi Islands (except Marettimo Island), Pantelleria and Lampedusa Islands, through the South Comino Channel, keeping Malta to starboard, to the finish line in Marsamxett Harbour. The length of the course is approximately 606 nautical miles.

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## French Riviera

Nothing beats a charter holiday in the South of France: sun, sea, gastronomy and plenty of glamour. Sail from port to port for an unforgettable experience between land and sea.



### Yachting in *the French Riviera: a cruising paradise*

Charter a luxury yacht to discover a new pearl of the Riviera at every stopover. From small, quiet and charming fishing villages, tranquil wooded islands or the bright lights of the South of France's vibrant cities.

**When to go :** The best time to go is from *May to October*

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Suggested *Itinerary*

Cruise through the sumptuous French Riviera. This 7 day itinerary takes you through some of the French Riviera's best spots and highlights all the coast has to offer.

#### Day 1 | *Villefranche-Sur-Mer*

Embarking in Nice, sail to the bay of Villefranche-Sur-Mer. Just a few nautical miles away, the bay offers a splendid view for an idyllic peaceful lunch. From there, you can reach the nearby anchorage of Beaulieu-Sur-Mer for the night.



#### Day 2 | *Monaco*

After a sumptuous sunrise over the cliffs framing Monaco, take advantage of the large bay and enjoy a morning of nautical activities. A few miles away on dry land you may indulge in an afternoon of shopping or visiting the casinos in Montecarlo.



#### Day 3 | *Cannes et les Iles de Lérins*

Set sail for the Iles de Lérins for a lunch at the famous La Guérite restaurant or a swim in the enticing waters between the Islands of Sainte Marguerite and St Honorat. Once in Cannes, you are free to enjoy one of the many gourmet restaurants or the vibrant nightlife for which the town is celebrated!



#### Day 4 | *Saint-Tropez*

Weigh anchor and set sails toward St Tropez with a short pause when you reach the bright red rocks of Mont de L'esterel. Reserve a berth in the old port to take advantage of the glamorous village's many shops, bars, clubs and restaurants!



#### Day 5 | *Porquerolles*

After a night drinking in the Saint Tropez lifestyle, come and relax in Pampelone, the perfect spot for nautical activities, then sail through the Porquerolles Islands, from the Iles du Levant to the Port-Cros National Park, drenched in the delightful scent of the oldest pine forest in France.



#### Day 6 | *Juan Les Pins*

After a breakfast in perfect serenity, lift the anchor and once again hoist the sails for a nice trip down the coast to Cap d'Antibes where you can discover old town, the Picasso museum and of course its many restaurants.

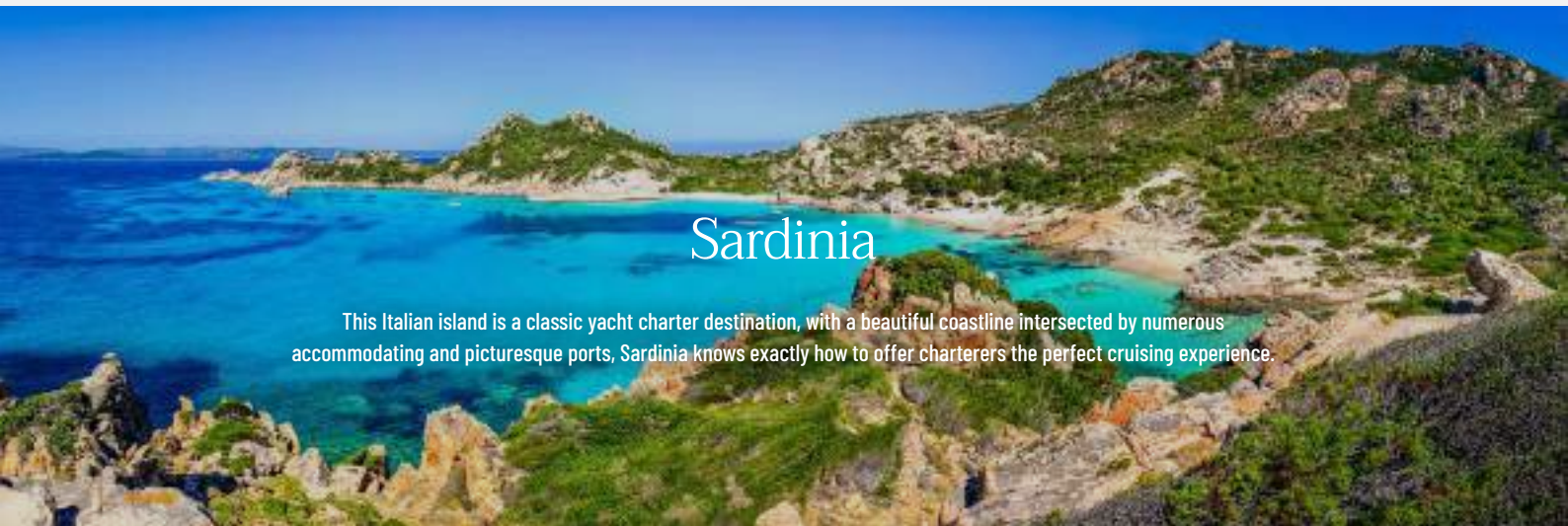


#### Day 7 | *Antibes*

Enjoy a final swim in the bay of Argent Faux between the cliffs and exclusive properties of the Cap d'Antibes. After disembarkation, take a stroll through the winding streets of Antibes' Old Town and explore the classic bistros on offer which serve tradition Mediterranean dishes and locally sourced seafood.



CHARTER *Destinations*



# Sardinia

This Italian island is a classic yacht charter destination, with a beautiful coastline intersected by numerous accommodating and picturesque ports, Sardinia knows exactly how to offer charterers the perfect cruising experience.



## Idyllic yachting in Sardinia

Its sandy beaches and hiking trails allow this charter holiday destination to combine relaxation and adventure. The island's history is quintessentially Mediterranean and her Italian roots mean the destination combines great food, wine and climate with a markedly Sardinian rocky landscape.

**When to go :** The best time to go is from *May to October*

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Suggested *Itinerary*

Explore this vibrant Italian Island. This 7 day itinerary is a great guide to your sailing trip in around the luxurious island of Sardinia.

### Day 1 | Bonifacio

The most southerly point of the island of Corsica, Bonifacio lies on the edge of a white rock cliff. The old city extends down to the port into a stunning sea inlet. There are many little bays around Bonifacio where the yacht can anchor and discover the beaches and caves with smaller water crafts: kayaks, stand-up paddle boards, tender... The top of the city offers amazing views of the strait and Sardinia Islands.



### Day 4 | Porto Pollo

If you are passionate about windsurf and kitesurf and the mistral is at the rendez-vous, this is one of the best spots on the island! After a day of adrenaline, relax and enjoy the sunset in the bay.



### Day 2 | Lavezzi Islands

Sailing from Bonifacio to one of the many anchorages of the Lavezzi Islands would only take a couple of hours, where you may enjoy a quiet lunch and spend the afternoon swimming in the crystal clear waters between the rocks eroded by the winds.



### Day 5 | Porto Cervo

After breakfast, set sails and cruise around the Islands of the Maddalena up to the West in Porto Cervo. Anchor just outside, in the Golf Pevero or book a berth inside the Costa Smeralda Yacht Club and enjoy the fabulous restaurants, clubs and shops of the glamorous village.



### Day 3 | Maddalena

Set sail from the Lavezzi to the Maddalena Island tacking around the rocks of this magnificent natural reserve and drop the anchor in on of the well sheltered bays for a relaxed afternoon swimming and snorkelling. Before sunset, weigh anchor and sail to Porto Pollo for the night.



### Day 6 | Isola Tavolara

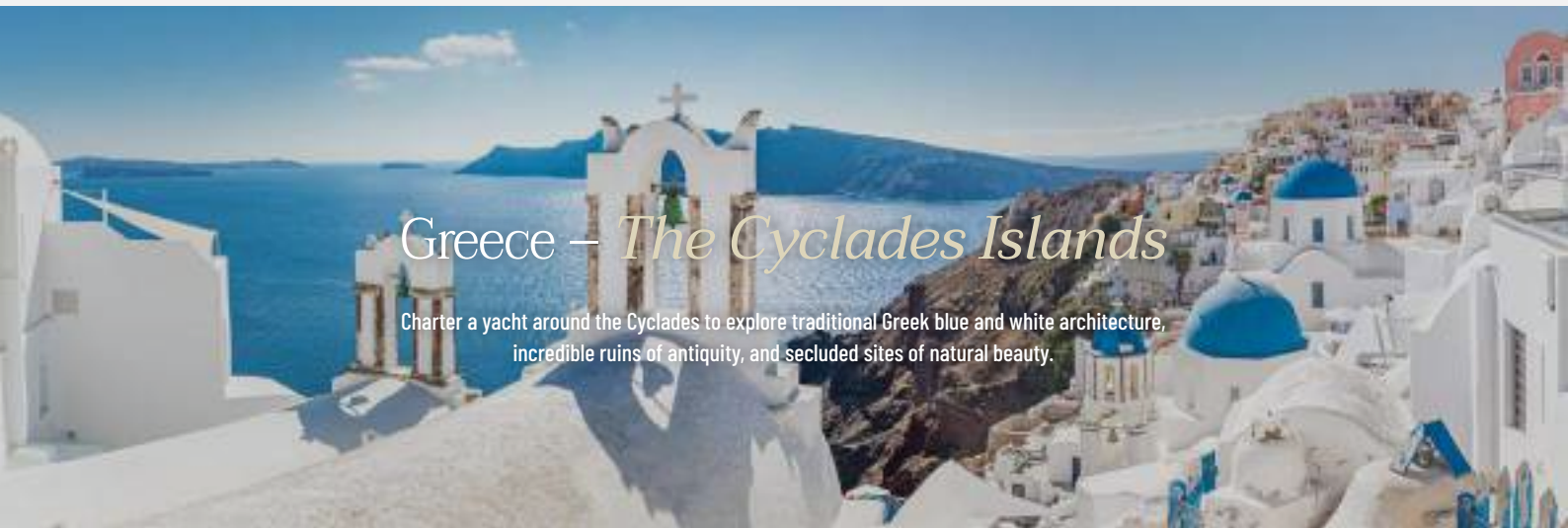
Sailing down the West Coast offers a wide range of sceneries, islands, rocks and little bays and white sandy beaches where you can stop for a swim and a lunch, before reaching the massive rock of Isola Tavolara. The waters around the rock are gorgeous and it's the perfect place to enjoy a last sunset dinner.



### Day 7 | Olbia

Little sailing trip after breakfast from the Island back to Olbia harbour, close to the airport. If you have the time before flying home, take a wander around the historic centre and discover authentic Italian cafes and pizza restaurants, as well as wine bars and unique boutiques.





## Greece – *The Cyclades Islands*

Charter a yacht around the Cyclades to explore traditional Greek blue and white architecture, incredible ruins of antiquity, and secluded sites of natural beauty.



### Yacht Charter *in the Cyclades Islands, Greece*

Named for their position surrounding the island of Delos, the “constellation” of the Cyclades Islands is a sailor’s paradise, offering you the opportunity to explore not only their rich culture, but also countless postcard towns and landscapes, golden sandy beaches, and beautiful marine life.

**When to go :** The best time to go is from *May to October*

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### Suggested *Itinerary*

We propose to our clients bespoke itineraries so that they can get a flavour of what a luxurious charter destination has waiting for them. This can further be used as a starting point and adapted according to their desires and needs.

#### Day 1 | Embarkation – Athens

Begin your charter by flying to Athens, the incredible capital of Greece. Be transported back to Ancient Greece with a visit to the Parthenon and Athena’s Acropolis, and peruse the city’s endless shops and taverns.



#### Day 2 | Kithnos

Sail for around an hour to Kithnos, a rocky island mainly untouched by the typical tourist trails, and anchor at Sand Bar Bay. Visit the island’s medieval-style main town and visit the Holy Trinity Church.



#### Day 3 | Mykonos

Sail to Mykonos, home to some of the trendiest restaurants, beach bars and boutiques in the world. Visit the charming district of ‘Little Venice’, go kite surfing at Ornos Beach, and then in the evening head to the luxury beach resort Namos Village.



#### Day 4 | Paros & Antiparos

Set sail for the island of Antiparos, and make a stop at the small island Despotiko just off its south coast, where you can go swimming in the secret bay of Mafalda. Head over to neighbouring Paros in the afternoon and explore its Old Quarter.



#### Day 5 | Naxos

Sail to Naxos, the largest and greenest of the Cyclades Islands. Its main town Chora displays a stunning mixture of Cycladic and Medieval architecture, and you can’t miss a visit to the Venetian castle Kastro. Also worth a visit is the marble village Apiranthos.



#### Day 6 | Donoussa

Make the most of your yacht by visiting Donoussa, the least accessible of the Cyclades Islands, and spend the day escaping from the rest of the world. Visit the island’s secluded caves, Cave of the Wall and the Cave of Fokospilia.



#### Day 7 | Amorgos

Today you will sail to the beautiful island of Amorgos. Visit some of its famed sights such as the beautiful Agia Anna beach, the incredible Monastery of Panagia Hozoviotissa and its main village which is home to traditional windmills.



#### Day 8 | Milos

Spend today on Milos, the island of Aphrodite. In the morning visit the charming town Plaka for some incredible views over the bay which was formed by a volcano eruption. Spend the afternoon at the Melian Hotel Spa, where you can enjoy some sumptuous spa treatments.



#### Day 9 | Disembarkation – Santorini

Sail to the island of Santorini, one of the most popular Greek cruising destinations and for good reason. Visit the ruins of the rumoured inspiration behind the legendary lost city of Atlantis, Akrotiri, as well as the beautiful village Oia.





CHARTER *Destinations*



## Balearics – *Ibiza to Menorca*

The Balearic Islands archipelago (Menorca, Palma de Mallorca, Ibiza and Formentera) is located around 100 nautical miles east off the coast of Spain. Despite the influx of summer tourists, each island has retained its intrinsic beauty.



### Suggested *Itinerary*

At BGYB we create bespoke charter itineraries for our clients. Contact us for your very own personalised itinerary.

#### Day 1 | Embarkation in Eivissa (Ibiza)

Arrival in Ibiza where, if you have the time, we would highly recommend booking a table at the Heart restaurant, created by the Adria brothers and Cirque de Soleil, for a truly unique dining experience. Browse the countless luxury bars and boutiques before meeting your crew and embarking.



#### Day 2 | Beaches in Formentera

Explore the beaches of the small island of Formentera, perfect for sailing, and even some kitesurfing if the weather permits. Relax on the sandy beaches, or go for a wander around the quaint village and visit the art market Le Mercat de La Mola if you're in the market for some unique artisanal creations.



#### Day 3 | Sant Elm, Dragonera Island

After a 6 hour passage overnight, dock at Sant Elm, a beautiful beach resort with a breathtaking coastline and multiple high quality restaurants. Catch a boat over to visit the Island of Dragonera, a registered natural park since 1995. Go for a hike amongst its beautiful scenery of untouched nature and witness its diverse flora and fauna, including rare species of lizards and birds.



#### Day 4 | Port Soller, Deia

Dock in Port Soller to appreciate the beauty of the North Coast of Mallorca, where you take in the incredible Tramuntana mountains dropping down to the sea, the crystal blue waters and the dramatic scenery and sunsets. Visit one of the exceptional fish restaurants in Cala Deia and go for a stroll along the pebbled cove beach.



### Make the most of the Balearic Islands

Hidden behind the prestigious resorts and bars, this charter destination is rich in Gothic cathedrals, ancient ruins, authentic fishing villages, preserved olive groves and other typical fauna and flora. Each island harbours its own unique treasures to discover!

**When to go :** The best time to go is from *May to October*

[www.bernard-gallay.com](http://www.bernard-gallay.com)



#### Day 5 | Torrent de Pareis, Pollença

Experience the renowned hiking route through the Torrent de Pareis, a gorge declared as a natural monument thanks to its wild nature and unusual geological formations. Recover from your hike in the beautiful ancient town of Pollença – don't miss its impressive main square which has a vast array of cafés and restaurants.



#### Day 6 | Menorca: North Coast – Fornells

Sail along the whole of the North Coast of Menorca, where you will discover countless small beaches and bays surrounded by crystal blue waters, perfect for making the most of paddle-boards for excursions and swimming to the beach. Explore the treasures of the S'Albufera Grau national park, such as the charming town and beach of Es Grau, or the beautiful coves at Cala Tortuga and Cala Pregonda.



#### Day 7 | Menorca – Mahon

Dock in the port of Mahón, the capital city of Menorca. Discover the history of the island by paying a visit to one of the museums, or try the local cuisine at a market or restaurant. For a unique nighttime experience, dance the night away in the Cova d'en Xoroi, the legendary natural cave disco.



#### Day 8 | Menorca – South Coast Macarella & Macarallela

Continue down south to the beaches of Macarella and Macarallela, some of the most beautiful on the island with their stunning turquoise waters. Spend the day swimming, sunbathing and snorkelling, and pay a trip to the popular, local beach bar for a cocktail or two.



#### Day 9 | Menorca: Ciutadella

Your charter ends in the small fishing town of Ciutadella, the old capital of the island situated inside a long bay going into land. Explore its impressive historic quarter Es Born, surrounded by medieval palaces, churches and fortresses, before heading to the airport to return home.



**Motor Yacht**



**CHRISTINA O** Length: 99.13 m  
Guest/Crew: 34/38 Area: East/West Mediterranean  
Rate: **From EUR 700 000/week**



**TITANIA** Length: 73.00 m  
Guest/Crew: 12/19 Area: West Mediterranean  
Rate: **From EUR 595 000/week**



**SHERAKHAN** Length: 69.65 m  
Guest/Crew: 26/19 Area: East/West Mediterranean  
Rate: **From EUR 485 000/week**



**EVOLUTION** Length: 58.50 m  
Guest/Crew: 32/20 Area: Galapagos Islands  
Rate: **From USD 242 250/week**



**SANSSOUCI STAR** Length: 53.50 m  
Guest/Crew: 12/16 Area: Northern Europe  
Rate: **From EUR 95 000/week**



**DB9** Length: 52.40 m  
Guest/Crew: 10/11 Area: West Mediterranean  
Rate: **From EUR 250 000/week**



**KUDANIL** Length: 50.00 m  
Guest/Crew: 16/21 Area: Asia/Indonesia  
Rate: **From USD 140 000/week**



**MOSAIQUE** Length: 49.90 m  
Guest/Crew: 12/12 Area: West Mediterranean  
Rate: **From EUR 200 000/week**



**ASLEC 4** Length: 48.00 m  
Guest/Crew: 10/9 Area: West Mediterranean  
Rate: **From EUR 180 000/week**



**KALIZMA** Length: 45.75 m  
Guest/Crew: 10/10 Area: East/West Mediterranean  
Rate: **From EUR 120 000/week**



**COSTA MAGNA** Length: 44.50 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate: **From EUR 90 000/week**



**AMADEUS I** Length: 44.05 m  
Guest/Crew: 10/9 Area: East/West Mediterranean  
Rate: **From EUR 140 000/week**



**BINA** Length: 43.25 m  
Guest/Crew: 12/8 Area: East/West Mediterranean  
Rate: **From EUR 150 000/week**



**DIANE** Length: 43.00 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate: **From EUR 140 000/week**



**HANA** Length: 42.60 m  
Guest/Crew: 11/9 Area: West Mediterranean  
Rate: **From EUR 150 000/week**

CHARTER *Index*

Summer 2023 Charter Rates (MYBA terms)



**LIFE SAGA** Length: 42.10 m  
 Guest/Crew: 12/7 Area: West Mediterranean  
 Rate: **From EUR 100 000/week**



**DE LISLE III** Length: 42.00 m  
 Guest/Crew: 9/7 Area: Australia  
 Rate: **From AUD 165 000/week**



**DESAMIS B** Length: 40.00 m  
 Guest/Crew: 11/8 Area: West Mediterranean  
 Rate: **From EUR 102 000/week**



**PIPE DREAM** Length: 39.62 m  
 Guest/Crew: 12/7 Area: Florida, Bahamas  
 Rate: **From USD 140 000/week**



**SWEET ESCAPE** Length: 39.62 m  
 Guest/Crew: 12/7 Area: Florida, Bahamas  
 Rate: **From USD 115 000/week**



**ASCENSION** Length: 37.00 m  
 Guest/Crew: 10/5 Area: West Mediterranean  
 Rate: **From EUR 100 000/week**



**PREFERENCE 19** Length: 36.40 m  
 Guest/Crew: 10/7 Area: West Mediterranean  
 Rate: **From EUR 105 000/week**



**DELTA ONE** Length: 36.00 m  
 Guest/Crew: 10/8 Area: West Mediterranean  
 Rate: **From EUR 145 000/week**



**CALYPSO I** Length: 36.00 m  
 Guest/Crew: 10/6 Area: West Mediterranean  
 Rate: **From EUR 148 500/week**



**LADY EMMA** Length: 34.10 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: **From EUR 69 000/week**



**IROCK** Length: 34.00 m  
 Guest/Crew: 11/6 Area: West Mediterranean  
 Rate: **From EUR 84 000/week**



**FIGURATI** Length: 33.53 m  
 Guest/Crew: 10/7 Area: West Mediterranean  
 Rate: **From EUR 135 000/week**



**ANTISAN** Length: 33.00 m  
 Guest/Crew: 12/6 Area: West Mediterranean  
 Rate: **From EUR 56 000/week**



**OLA** Length: 23.95 m  
 Guest/Crew: 8/3 Area: South of France  
 Rate: **From EUR 22 000/week**



**MAKANI** Length: 23.60 m  
 Guest/Crew: 9/4 Area: East Mediterranean  
 Rate: **From EUR 36 000/week**

**Sailing Yacht**



**ATLANTIC** Length: 64.40 m  
Guest/Crew: 12/11 Area: West Mediterranean  
Rate: **From EUR 110 000/week**



**SHENANDOAH OF SHARK** Length: 54.40 m  
Guest/Crew: 11/12 Area: East/West Mediterranean  
Rate: **From EUR 125 000/week**



**DRUMBEAT** Length: 53.00 m  
Guest/Crew: 10/10 Area: East/West Mediterranean  
Rate: **From EUR 175 000/week**



**CORSARIO** Length: 48.00 m  
Guest/Crew: 12/9 Area: East Mediterranean  
Rate: **From EUR 85 000/week**



**HYPERION** Length: 47.42 m  
Guest/Crew: 6/8 Area: West Mediterranean  
Rate: **From EUR 91 000/week**



**DOUCE FRANCE** Length: 42.20 m  
Guest/Crew: 12/7 Area: East Mediterranean  
Rate: **From EUR 99 500/week**



**ZANZIBA** Length: 40.00 m  
Guest/Crew: 10/7 Area: East Mediterranean  
Rate: **From EUR 69 300/week**



**VAIMITI** Length: 39.20 m  
Guest/Crew: 10/5 Area: East Mediterranean  
Rate: **From EUR 60 000/week**



**TWILIGHT** Length: 38.10 m  
Guest/Crew: 8/6 Area: East Mediterranean  
Rate: **From EUR 100 000/week**



**THANDEKA** Length: 37.00 m  
Guest/Crew: 8/6 Area: Pacific Ocean  
Rate: **From EUR 85 000/week**



**BLISS** Length: 36.70 m  
Guest/Crew: 6/5 Area: East/West Mediterranean  
Rate: **From EUR 72 500/week**



**SHAMANNA** Length: 35.20 m  
Guest/Crew: 6/6 Area: East Mediterranean  
Rate: **From EUR 105 000/week**



**THALIMA** Length: 33.70 m  
Guest/Crew: 8/5 Area: West Mediterranean  
Rate: **From EUR 58 000/week**



**AMADEUS** Length: 33.50 m  
Guest/Crew: 12/6 Area: East Mediterranean  
Rate: **From EUR 35 000/week**



**FANCY** Length: 32.92 m  
Guest/Crew: 9/5 Area: West Mediterranean  
Rate: **From EUR 115 000/week**

CHARTER *Index*

Summer 2023 Charter Rates (MYBA terms)



**IRELAND** Length: 31.90 m  
 Guest/Crew: 6/4 Area: West Mediterranean  
 Rate: **From EUR 35 000/week**



**FARFALLA** Length: 31.78 m  
 Guest/Crew: 8/5 Area: Pacific Ocean  
 Rate: **From EUR 70 000/week**



**NOMAD IV** Length: 30.48 m  
 Guest/Crew: 12/6 Area: West Mediterranean  
 Rate: **From EUR 56 000/week**



**FARANDWIDE** Length: 30.20 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: **From EUR 46 000/week**



**FREEBIRD** Length: 30.20 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: **From EUR 48 000/week**



**AIZU** Length: 30.16 m  
 Guest/Crew: 8/4 Area: East Mediterranean  
 Rate: **From EUR 29 000/week**



**GRAND BLEU VINTAGE** Length: 29.00 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: **From EUR 39 000/week**



**FREE AT LAST** Length: 28.80 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: **From EUR 29 000/week**



**ARAGON** Length: 28.64 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: **From EUR 44 000/week**



**YCH2** Length: 27.71 m  
 Guest/Crew: 6/3 Area: South of France/East Med  
 Rate: **From EUR 45 000/week**



**ATALANTE** Length: 27.50 m  
 Guest/Crew: 6/3 Area: West Mediterranean  
 Rate: **From EUR 37 000/week**



**ORIANDA** Length: 26.00 m  
 Guest/Crew: 8/3 Area: West Mediterranean  
 Rate: **From EUR 28 500/week**



**WALLY ONE** Length: 25.15 m  
 Guest/Crew: 6/4 Area: West Mediterranean  
 Rate: **From EUR 28 000/week**



**IKIGAI** Length: 25.13 m  
 Guest/Crew: 8/2 Area: West Mediterranean  
 Rate: **From EUR 28 000/week**



**AEGIR** Length: 25.10 m  
 Guest/Crew: 6/3 Area: West Mediterranean  
 Rate: **From EUR 29 400/week**

(To be continued)

**Sailing Yacht** (continued)

Summer 2023 Charter Rates (MYBA terms)



**MAGIC CAT** Length: 25.00 m  
Guest/Crew: 8/4 Area: Caribbean  
Rate: **From EUR 38 000/week**



**KALLIMA** Length: 24.89 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate: **From EUR 30 000/week**



**TIGA BELAS** Length: 24.59 m  
Guest/Crew: 8/2 Area: West Mediterranean  
Rate: **From EUR 22 000/week**



**NAKUPENDA** Length: 24.00 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate: **From EUR 21 000/week**



**LUCE GUIDA** Length: 23.60 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 24 000/week**



**LA VIDELLE** Length: 21.60 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 16 000/week**



**SEAZEN II** Length: 21.40 m  
Guest/Crew: 8/3 Area: Corsica/East Mediterranean  
Rate: **From EUR 30 000/week**



**PURA FOLLIA** Length: 21.00 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 16 000/week**



**SEMPER FIDELIS** Length: 20.42 m  
Guest/Crew: 6/3 Area: West Mediterranean  
Rate: **From EUR 40 000/week**



**ARAOK** Length: 17.80 m  
Guest/Crew: 6/3 Area: West Mediterranean  
Rate: **From EUR 25 000/week**



**MELITI** Length: 17.07 m  
Guest/Crew: 10/3 Area: East Mediterranean  
Rate: **From EUR 16 730/week**



**LICENSE TO CHILL** Length: 16.80 m  
Guest/Crew: 10/2 Area: East Mediterranean  
Rate: **From EUR 13 260/week**



**CURANTA CRIDHE** Length: 15.35 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 18 000/week**



**TIRIL** Length: 15.20 m  
Guest/Crew: 10/2 Area: French Polynesia/South Pacific Ocean  
Rate: **From EUR 25 200/week**





## Upcoming *Events*

The Boat Show calendar is filled with ample opportunity for potential buyers to discover new innovations and arrivals on the yachting scene. Presenting your yacht at one of these events attracts attention and assures that she is visible on the market.

### Palma Superyacht *Village*

Date: **27 - 30 April 2023** - Location: **Palma de Mallorca, Spain**

#### *A growing event*

Created in 2013, the Palma Superyacht Village opens its doors exclusively to the 24m+ market of sailing and motor yachts. The event takes place in Moll Vell, Palma's original marina situated in the very centre of Majorca's capital city's coastline. This ultra-popular trade fair allows superyacht professionals to promote their services and activities. Owners, captains and crew members are always around for informal and formal meetings at this internationally renowned yachting event.

#### BGYB Yachts attending *this event*



Wally 100 **Y3K**

Length: 30.50 m



97ft Ketch **TELSTAR VI**



Wally 83 **WALLY ONE**

Length: 25.15 m

### Les Voiles de *Saint-Tropez*

Date: **29 - 07 October 2023** - Location: **Saint-Tropez, France**

A spectacle to admire and aspire to every year! Les Voiles de Saint Tropez is the event of the year in every sailor's calendar - an unmissable treat. The yachts typically moored in the harbour make way for the impressive modern and classic sailing yachts, featuring the world's most beautiful in each category. 2023 brings the 25th edition - a supercharged format of 10 days where each of the fleets (Maxis, Moderns and Classics) meet and race in St Tropez in the best possible conditions. Returning to the roots of the regatta this year, 2023 is expected together hundreds of sailors, professionals and enthusiasts for a huge celebration of sailing!



#### BGYB Yachts attending *this event*



**AEGIR**

Length: 25.10 m



**LUCE GUIDA**

Length: 23.60 m



**IKIGAI**

Length: 25.13 m



**WALLY ONE**

Length: 25.15 m

# BGYB's team

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## BGYB around the world



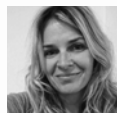
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